

# **Assessment Report**

Presented to

### Hebei United Energy Tech Co., Ltd.

### 河北优耐德节能科技有限公司

Gold Supplier & Assessed Company				
Relationship:	☐ Cooperation Partner ☐ Same Corporation			
Company Address	Quan village ,Dacheng County,Langfang City,Hebei Province,China			
City / Country:	Langfang/ China			
Consigner of Assessment:	Alibaba			
Gold Supplier Member ID:	unitedenergytech			
Gold Supplier Company Name:	Hebei United Energy Tech Co., Ltd.			
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Service Provided by Intertek Report No.: 22401105\_P+T







#### **Assessment Report**

Report No.: 22401105\_P+T

Report Number:	22401105_P+T	Assessment Type	Production and Trade Assessment
Date of Assessment:	12/Oct./2021	Report Date:	12/Oct./2021
Assessor's Name:	David Guan	Validity Period:	13/Oct./2021 - 12/Oct./2022
Reviewed By:	Rock Rong	Online Verification:	https://www.intertek.com.cn/ASVService/H
			ome/IndexCN

#### **Important Notes:**

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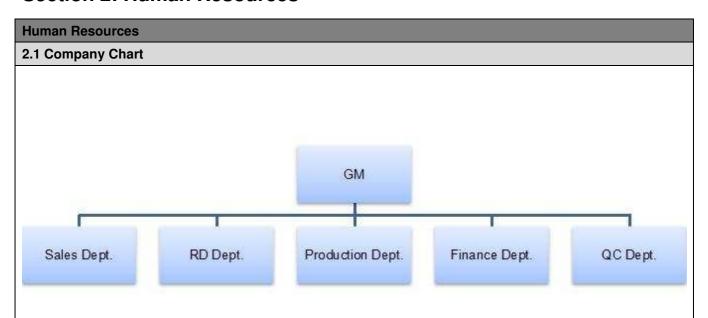
Section 1: Company	Overview				
Company Overview					
1.1 Legal Validity					
Does the company have a		Business License	91131003MA07MD		
valid business license?	No	Number:	M5XA		
Year Established:	06/Jan./2016	Validity Period:	06/Jan./2016-		
real Established.	00/3411./2010		31/Dec./2049		
Export Experience:	5 Years	Industry	5 Years		
Export Experience.	J rears	Experience:			
Registered Address:	Room 510,Floor 8,Building-B,Qa	nda Piaza,Langfang C	ity,Hebei		
ricgistered Address.	Province,China				
Company Address:	Quan village ,Dacheng County L	angfang City,Hebei Pro	ovince,China		
Is It Listed Company?	│	Company Stock	N/A		
10 It Liotod Company.		Code:			
Annual review conducted by		Reviewed By:	Market Supervision		
the Industrial & Commercial	⊠ Yes □ No		Administration		
Bureau?			Bureau of Langfang		
Registered Capital:					
Corporate Representative:	Mr. Xiaoming Liu				
Industry:	Construction And Real Estate				
Business Type:	☐ Manufacturer ☐Trading Cor	mpany 🛮 Manufacture	r & Trading Company		
Type of Ownership:					
		ole Proprietorship	Other		
Products /Service:	Glass Wool, Rock Wool, Acoustic Panels, Rubber Foam, Vapor Barrier and				
	Facing				
1.2 Company Building Informa	tion				
Certification Type:					
! <del>-</del>		e Agreement	actory Officer Claimed		
<u> </u>	$\frac{3000}{2}$ m <sup>2</sup>				
Number of Building(s):	2				
Office Size:	30 m <sup>2</sup>				

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### **Section 2: Human Resources**



2.2 Employee Headcount							
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total				
GM	1	0	1				
Sales Dept.	18	0	18				
RD Dept.	2	0	2				
Production Dept.	64	0	64				
Finance Dept.	3	0	3				
QC Dept.	3	0	3				
Total Number:	91	0	91				

#### 2.3 Management

Department	Name	Title	Education	Year(s) in Current Company
GM	Confidential	Confidential	Confidential	Confidential
Sales Dept.	Confidential	Confidential	Confidential	Confidential
RD Dept.	Confidential	Confidential	Confidential	Confidential
Production	Confidential	Confidential	Confidential	Confidential
Dept.	Comidential	Comidential	Comidential	Comidential

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Finance Dept.	Confidential	Confidential	Confidential	Confidential
QC Dept.	Confidential	Confidential	Confidential	Confidential

# **Section 3: Current Export Situation**

Cu	Current Export Situation									
The	ere are <u>10</u> fo	reign trading em	ployees	in th	e company.					
	Working Experience	Headcount			Accepted Language	Listenin Speaki	•	Reading Writin		
	Over 30 Years 0 English		jlish	Yes		Yes				
	21-30Years	0		N/A		N/A		N/A		
	11-20 Years	0		N/A		N/A		N/A		
	6-10 Years	0		N/A		N/A		N/A		
	2-5 Years	10		N/A	1	N/A		N/A		
	Less than 2 years	0		N/A		N/A		N/A		
Does the company have a valid export license?			⊠ Yes	☐ No						
Export License Registration No.:				02152957						
Total Revenue (Previous Year, USD):				Confidential						
Tot	al Export Revenue (Previo	ous Year, USD):			Confidential					
Est	imated Export Revenue (	Current Year, US	SD):		Confidential					
Tra	de Agents Employed Ove	rseas:			☐ Yes ☐ No					
Ne	arest Port:				Tianjin Port					
Acc	cepted Payment Terms				⊠ FOB		⊠E	XW	⊠CFR	
					⊠ L/C				Card	
Acc	cepted Payment Type:				□ Cash	☐ West Union	on [	Money	Gram	
					☐ Paypal	☐ Moneybo	okers			
Average lead time from product order confirmation to produ				luction delivery	(products ex	ting the	e factory):			
Product Category			Nun	n		Unit				
Glass Wool			5			Days				
Rock Wool			7 [		Days					
	Acoustic	Panels			15 Day		Days			
	Rubber	Foam			7			Days		

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Vapor Barrier and Facing	7	Days		
Average Sampling Time				
Product Category	Lead	Time		
Glass Wool	3Da	ays		
Rock Wool	3Da	ays		
Acoustic Panels	3Da	ays		
Rubber Foam	3Days			
Vapor Barrier and Facing	3Days			
The Shortest Sampling Time				
Product Category	Shortest L	Shortest Lead Time		
Glass Wool	1Day			
Rock Wool	1D	ay		
Acoustic Panels	1Day			
Rubber Foam	1Day			
Vapor Barrier and Facing	1Day			

# **Section 4: Export Business Capacity**

Export Business Capacity							
4.1 Market Distribution	(Previous 12 Months)						
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)				
	Glass Wool,Rock Wool,Acoustic						
North America	Panels,Rubber Foam,Vapor Barrier	Confidential	20				
	and Facing						
	Glass Wool,Rock Wool,Acoustic						
South America	Panels,Rubber Foam,Vapor Barrier	Confidential	20				
	and Facing						
	Glass Wool,Rock Wool,Acoustic						
Eastern Europe	Panels,Rubber Foam,Vapor Barrier	Confidential	2				
	and Facing						
	Glass Wool,Rock Wool,Acoustic						
Southeast Asia	Panels,Rubber Foam,Vapor Barrier	Confidential	30				
	and Facing						
	Glass Wool,Rock Wool,Acoustic						
Africa	Panels,Rubber Foam,Vapor Barrier	Confidential	2				
	and Facing						

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	Gless	Mool Book Mool Acquetic				
		s Wool,Rock Wool,Acoustic				
Oceania	Panels	s,Rubber Foam,Vapor Barrier	Co	onfidential	2	
		and Facing				
	Glass	s Wool,Rock Wool,Acoustic	ustic			
Mid East	Panels	s,Rubber Foam,Vapor Barrier	Co	onfidential	2	
		and Facing				
	Glass	s Wool,Rock Wool,Acoustic				
Eastern Asia	Panels	Rubber Foam, Vapor Barrier	Co	onfidential	3	
		and Facing				
	Glass	s Wool,Rock Wool,Acoustic				
Western Europe	Panels	,Rubber Foam,Vapor Barrier	Confidential		3	
		and Facing				
	Glass	s Wool,Rock Wool,Acoustic				
Central America	Panels,Rubber Foam,Vapor Barrier		Confidential		3	
		and Facing				
	Glass	s Wool,Rock Wool,Acoustic				
South Asia	Panels,Rubber Foam,Vapor Barrier		Confidential		3	
		and Facing				
	Glass	s Wool,Rock Wool,Acoustic				
Domestic Market Panels,R		,Rubber Foam,Vapor Barrier	Co	onfidential	10	
	and Facing					
4.2 Main Clients					_	
Client Name		Main Product(s)		Total Revenue (%)		
Confidential		Confidential		Confidential		

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### **Section 5: Production Capacity**

#### **Production Capacity**

#### 5.1 Annual Production Capacity (Previous Year)

Glass Wool:15000T, Rock Wool:18000T, Acoustic Panels:300,000m2,Rubber Foam:120,000m3, Vapor Barrier and Facing:3,000,000m2.

#### **5.2 Production Capacity**

Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Glass Wool	1500T/Month	15000T		
Rock Wool	1800T/Month	18000T		
Acoustic Panels	30000m2/Month	300,000m2		
Rubber Foam	12000m3/Month	120,000m3		
Vapor Barrier and Facing	300,000m2/Month	3,000,000m2		

#### **5.3 Production Machinery**

Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Industry Kiln Stove	Confidential	3	5	Acceptable
Centrifugal Machine	Confidential	30	5	Acceptable
Fiber Collection Machine	Confidential	7	5	Acceptable
Curing Oven	Confidential	7	5	Acceptable
Longitudinal Cutting	Confidential	7	5	Acceptable
Machine				
Transverse Cutting	Confidential	14	5	Acceptable
Machine				
Wrapping Machine	Confidential	7	5	Acceptable
5.4 Testing Machinery				

#### 5.4 Testing Machinery

Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Electron Microscope	Confidential	1	3	Acceptable
Thermal Conductivity	Confidential	1	3	Acceptable
Tester				

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Sound-Absorption Confidential			1		3	Acceptable	
Coeff	ficient Tester					-	
Slag Bal	Slag Ball Content Tester Confidential 1 3 Ac						
Dr	ying Oven	Confidential	2		3	Acceptable	
Tensile	Strength Tester	Confidential	1		3	Acceptable	
5.5 Subc	ontractors						
Subcont	ractor Name	Product Subcontracted	Vo	lume Supplied	Cooperation	n Period (Years)	
	N/A	N/A		N/A		N/A	
Item		Content		Obse	ervations /Com	ments	
5.6	If the factory has testing capability(including qualified staff, equipment and method or certified by any orgnization & amp; 3rd parties & amp;			⊠ Yes □ No			
	client)		1 /				
5.7	Subcontracto	rs Type		<ul> <li>□ Order outsourcing</li> <li>□ Process outsourcing</li> <li>☑ No need to outsource</li> <li>□ Other</li> </ul>			
5.8	Equipment N	umber		100			
5.9	Production Li	ne Number		1			
5.10	Work Instruct	ion					
5.11	Clear Production Process						
5.12	5.12 Production Management System						
5.13	Production Control Capability						

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# **Section 6: Quality Assurance**

Quality Assurance	e agement System C	ertification		
Certification	Certified By	Certificate No.	Business Scope	Validity Date
ISO14001	XINGYUAN	0350420E20369R	Refractory Materials;Thermal	24/Sep./2020-23
		os	Insulation Materials	/Sep./2023
			Processing;Energy-saving	
			Thermal Insulation	
			Materials;Environmentally	
			Friendly Materials;Sound	
			Absorption and Noise	
			Reduction Materials;Insulating	
			Materials;Building Decoration	
			Materials;Sales of	
			Refrigeration Materials	
			Accessories	
ISO9001	XINGYUAN	0350420Q30596	Refractory Materials;Thermal	24/Sep./2020-2
		ROS	Insulation Materials	/Sep./2023
			Processing;Energy-saving	
			Thermal Insulation	
			Materials;Environmentally	
			Friendly Materials;Sound	
			Absorption and Noise	
			Reduction Materials;Insulating	
			Materials;Building Decoration	
			Materials;Sales of	
			Refrigeration Materials	
			Accessories	

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ISO 45001			0350420S30337		Materials;T		24/Sep./2020	
			0S		ation Materia		23/Sep./2023	3
					ng;Energy-s	_		
					mal Insulatio			
					;Environme	-		
				Friendly	Materials;S	ound		
				Absorption and Noise				
				Reduction	Materials;Ins	sulating		
				Materials;	Building Dec	oration		
				Mate	rials;Sales o	of		
				Refrige	ration Mater	rials		
				A	ccessories			
6.1.2 Produc	t Certification							
Certificatio	on Certi	fied By	Certificate No.	Product Name & Model No.		del No.	Validity Date	е
N/A		N/A	N/A	N/A			N/A	
6.2 Quality C	Control Manag	ement						
Item		Content		Observations /Comments				
				Yes, all pro	duction lines	s have ac	dequate quality	
	le there quali	ty control or	all production	control				
6.2.1	lines?	ty control of	an production	Yes, some	production I	ines have	e adequate qual	ity
	111103:			control				
				☐ No				
6.2.2	Do the QA/Q	C inspectors	s work	⊠ Yes				
0.2.2	independentl	y from the p	roduction line?	□ No				
6.2.3	Who does the	e QC/QA Ma	anager					
0.2.3	/Supervisor re	eport to?		Confidential				
6.2.4	How many Q	A/QC inspe	ctors in total?	3				
No. of Employ	yees in Each P	roduction Li	ne:					
Produc	ction Line	Sup	pervisor	No. of Ope	rators	No. of	In-line QC/QA	
	1		1	64			3	
6.2.5 Average	e Guarantee Ti	me						
Product Category		Num			Unit			
Glass Wool		25			Years			
	Rock Wool			25	5		Years	
	Acoustic Panels			25 Year		Years		
	Rubber	Foam		5			Years	
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	Vapor Barrier and Facing		25 Years		
6.2.6 The Lor	ngest Guarantee Time				
	Product Category		Num	Unit	
	Glass Wool		35	Years	
	Rock Wool		35	Years	
	Acoustic Panels		35	Years	
	Rubber Foam		10	Years	
	Vapor Barrier and Facing		35	Years	
6.2.7	Are there any specific inspection star	ndards and			
	guidelines/records of workflow?		☐ No		
6.3 Supplier	Management				
Item	Content		Observations /Con	nments	
6.3.1	Does the company have a	⊠ Yes			
0.3.1	supplier assessment procedure?	☐ No			
	Does the company have an	⊠ Yes			
6.3.2	updated list of approved	☐ No			
	suppliers?				
	Has the company established and	Yes, with wr	itten standard proced	dures	
6.3.3	implemented a standard	Yes, with written procedure but lack of consistent			
0.5.5	procedure for purchasing contract	standard			
	review and approval?	☐ No			
		Yes, assess	ment reports are ava	ilable for more than 3	
		years			
	Does the company keep its	Yes, assess	ment reports are ava	ilable for the last 1-3	
6.3.4	supplier assessment reports?	years			
	варриет авоссотиетстврето.	Yes, assessment reports are available for the previous			
		12 months			
		☐ No			
	Are the company's purchasing	Yes, the pur	chasing document in	cludes all the	
	documents sufficient to ensure	information requ			
6.3.5	product safety control and their		er the purchasing dod	cument includes	
	customers' requirements?	incomplete info	rmation		
	·	☐ No			

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6.3.6	Is there a procedure to conduct random product inspections after final packaging?		Yes, with clear standard and written inspection records  Yes, with inspection records but no procedures  Yes, with procedures but no inspection records  No, inspections are not necessary			
6.4 After Sale	es Service					
Item	Content		Observations	/Comments		
6.4.1	Is customer feedback, including complaints, clearly recorded and maintained?	complaints, clearly recorded and		dback form and records dback form but no records standard feedback form		
6.4.2	Are there any clear procedures for handling customer complaints?		<ul> <li>✓ Yes, with clear procedures and written records</li> <li>✓ Yes, with clear procedures but no written records</li> <li>✓ Yes, with written records but no clear procedures</li> <li>✓ No</li> </ul>			
6.4.3	Is there a closed-loop corrective action system in place?	on	<ul><li>☑ Yes</li><li>☐ No</li></ul>			
6.4.4	Can finished/packaged products be traced by lot identification to the appropriate raw material test reports	?	<ul><li>☐ Yes, with procedures to t</li><li>☐ Yes, main raw material c</li><li>☐ No, only the production c</li><li>☐ No</li></ul>	an be traced		
6.4.5	Is there a product alert and recall procedure?		<ul><li>☑ Yes</li><li>☐ No</li></ul>			
6.4.6	Do you have a complete after sales service capability?		<ul><li>☑ Yes</li><li>☐ No</li></ul>			
6.5 Overseas	After Sales Service					
6.5.1	Is it possible to provide expatriate engineer services?		☐ Yes ☑ No			
6.5.2	If possible provide expatriate engineer, what kind of onsite after-sales services are included?		☐ Debugging ☐ Maintair	n 🗌 Repair 🗌 Other		
Quality Mana	gement Process		Description	Photo		

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	ISO14001	ENVIRONMENTAL MANAGEMENT SYSTEM CERTIFICATE  SYSTEM CERTIFICATE  SYSTEM CERTIFICATE  ASSISTMENT STATE ASSISTMENT STATE  ASSISTMENT STATE ASSISTMENT STATE  ASSISTMENT TEACH OLD TO THE CONTROL OLD TO THE C
	ISO45001	OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM CERTIFICATE  BELLEVILLE OF THE CONTROL OF THE C
	ISO9001	OUAL ITY MANAGEMENT SYSTEM CERT IF LOATE  SYSTEM CERT IF LOATE  STATEM CERT IF LOATE  ST
Received the second-party or the third-party inspection	Description	Photo
records (inspection report)	N/A	N/A

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### **Section 7: Production Process Management**

Quality	Control Management	
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<ul><li>☐ Yes, very good</li><li>☑ Yes, acceptable</li><li>☐ No, needs improvement</li><li>☐ No, very poor</li></ul>
7.2	Are the following items /documents provided at the appropriate location?	<ul> <li>✓ Work instructions</li> <li>✓ Approved sample</li> <li>✓ Product picture</li> <li>✓ No the above-mentioned was not available.</li> </ul>
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<ul> <li>✓ Yes, with clear written instructions and records</li> <li>✓ Yes, with written instructions but no records</li> <li>✓ Yes, with records but no written instructions</li> <li>✓ No</li> </ul>
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<ul> <li>✓ Yes, with clear written instructions and records</li> <li>✓ Yes, with written instructions but no records</li> <li>✓ Yes, with records but no written instructions</li> <li>✓ No</li> </ul>
7.5	How are finished products inspected?	<ul> <li>☐ 100% of products with detailed inspection</li> <li>☑ Random inspection</li> <li>☐ No inspection</li> <li>☐ No inspection necessary</li> </ul>
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<ul><li>☐ Yes, the units are separated and marked clearly</li><li>☐ Yes, the units are separated but not marked clearly</li><li>☐ No</li></ul>
7.7	How are finished products that failed inspection handled?	<ul><li>☒ Repaired and re-inspected</li><li>☒ Thrown away</li><li>☒ No inspection necessary</li></ul>

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### Section 8: R & D Capacity

R&D Capacity							
8.1 Current Situat	tion						
There are	2 R&D engineers	in the company.					
Education Level	Headcount		Worl	k Experience	1	Headcount	
Doctorate	0		Over 3	0 Years		0	
Post-Graduate	1		21-30	Years		0	
Graduate	1		11-20 `	Years		0	
Junior College	0		6-10 Y	ears		2	
Technical School	0		2-5 Yea	ars		0	
High School	0		Less th	nan 2 years		0	
Patent Situation							
Patent No. The Name of the Patent				e Patent Type		Available Date	
N/A	N/A			N/A		N/A	
Brand Situation							
Registration/ap	Brand Name	For Approval	For Approval to Use		Ref.		
plication No.	Diana Name	Goods		Validity Date		1161.	
		Building timbe	•				
		slates; Gypsum					
		1	material); Floor slab;				
		Non-metallic re	•				
		building mate	erials;				
30442797	Refer to Photo	Non-metallic	on-metallic ceiling; 14/Feb./2019-		Pl	noto in Section	
00112707	110101 10 1 11010	Non-metallic	roof;	13/Feb./2029		11	
		Non-metallic b	uilding				
		materials; Non-	metallic				
		roof panels m	ade of				
		solar cells; C	oating				
		(building mat	terial)				

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24030621	1 Refer to Photo		rubber); F Semi-proce materials; hose; No conductive heat pre Materials for heat insular sound insular Glass fiber board and in for insular	cid (natural Plastic shell; essed plastic Non-metallic on-thermal materials for servation; or insulation, ulation and lation; Boiler tion material; er insulation tube; Objects ation, heat and sound	o7/May./2018- o6/May./2028		Pho	to in Section 11
			insulation; Packing material of rubber or plastic (for filling or padding)					
24027522	Refer to	Photo	rubber or	material of plastic (for padding)		8/Aug./2018- 7/Aug./2028	Pho	to in Section 11
The Average Time	For New F	Products La	aunched				•	
Pr	oduct Cate	gory		N	lum			Unit
	Glass Wo	ol			18			Months
	Rock Woo	ol		18			Months	
Α	coustic Pa	nels			18			Months
	Rubber Foa	am			18			Months
Vapor	Barrier and	d Facing			18			Months
The Shortest Time	e For A Nev	v Item Laur	nched					
Pr	Product Category		N	lum			Unit	
	Glass Wo	ol			3			Months
Rock Wool			3			Months		
A	coustic Par	nels			3			Months
	Rubber Foa				3			Months
	Barrier and				3			Months
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Does the company provide ODM service for others?	
Are there relevant design input/output, review, and verification documents available for the assessment company?	
Based on inspection, are R & D employees equipped with adequate specialized equipment?	☐ Yes ☐ No
If yes, please list all key equipment used:	N/A
Do R& D employees use any specific software for designing new products?	☐ Yes ☐ No
If yes, please list the main software used:	N/A
Please list all certifications and/or qualifications of the R & D department:	N/A
Has the company established standard design procedures for new products?	<ul><li>✓ Yes, with clear written instructions</li><li>✓ Yes, without written instructions</li><li>✓ No</li></ul>
Have the designed products been internal verified or validated?	<ul><li>✓ Yes, with clear written records</li><li>☐ Yes, only part written records</li><li>☐ Yes, without written records</li><li>☐ No</li></ul>
Have the designed products been tested by a third-party inspection body?	<ul><li>☐ Yes, all designed products have been tested</li><li>☐ Yes, only part of designed products have been tested</li><li>☐ No</li></ul>
Are the designed products confirmed by the customers?	<ul> <li>✓ Yes, all designed products have been confirmed</li> <li>✓ Yes, part of designed products have been confirmed according to client's requirements</li> <li>✓ No</li> </ul>
Does the company has qualification requirements for designers?	<ul> <li>✓ Yes, with written job description</li> <li>☐ Yes, without written job description</li> <li>☐ No, but at least two years design experience is needed</li> <li>☐ No</li> </ul>
Are the designers' qualifications recognized by the company?	<ul><li>✓ Yes, with written records</li><li>☐ Yes, without written records</li><li>☐ No</li></ul>

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		□ Only add logo/change color/material			
M/bat lavel of decign convices are pro-	idad2	⊠ Sample processing	9		
What level of design services are prov	rided?	☐ Graphic processing	g		
		☐ Create an entirely	new product		
New Products Launched quantity for	or each year				
Product Category		Num	Unit		
Glass Wool		2	Styles		
Rock Wool		2	Styles		
Acoustic Panels		2	Styles		
Rubber Foam		2	Styles		
Vapor Barrier and Facin	g	2	Styles		
8.2 R&D Real Case Description					
Customer's Name		Confidential			
Customer's Location		Confidential			
Customer's Industry:		Confidential			
Order's Requirement Description:		Confidential			
8.3 Design Process					
Process 1	Pro	ocess 2	Process 3		
N/A		N/A	N/A		
Description: N/A	Descr	ription: N/A Description: N/A			
8.4 Design Devices					
Device 1	De	evice 2	Device 3		
N/A		N/A	N/A		

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### **Section 9: Company Development / Expansion Plans**

Company D	Company Development / Expansion Plans									
Item	Company Development Action	Timeframe								
1	N/A									

### **Section 10: Production Flow**

Produ	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1	DR.	2		3	
	Raw Material		Melt		Fiber Forming
4		5		6	
	Fiber Collection		Solidify		Cutting
7		8		9	N/A
	Packing		Finished product		N/A

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#### **Section 11: Certification & Photos**

#### **Certification & Photos**

Certification & Photos -- Business License (Original)



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Import And Export Registration



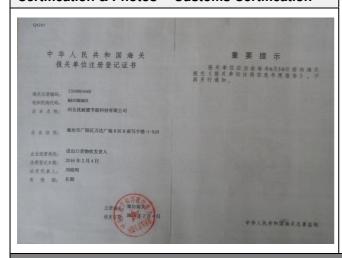
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#### **Certification & Photos -- Customs Certification**



#### Certification & Photos -- N/A

N/A

#### **Patent Photos**

Certification & Photos --N/A Certification & Photos --N/A

#### **Product Certification Photos**

Certification & Photos --N/A Certification & Photos --N/A

#### **Quality Management System Certification Photos**

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#### Certification & Photos --ISO 45001Certification





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#### Certification & Photos -- N/A

N/A

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#### **Certification & Photos --Trademark**



#### Certification & Photos -- N/A

N/A

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### **Section 12: Company and Product Samples**

### Company and Product Samples

#### Office



Warehouse



**Product Sample--Glass Wool** 



Workshop



**Product Sample--Glass Wool** 



**Product Sample--Glass Wool** 



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**Product Sample--Glass Wool** 



**Product Sample--Glass Wool** 



**Product Sample--Glass Wool** 



**Product Sample--Glass Wool** 



**Product Sample--Glass Wool** 

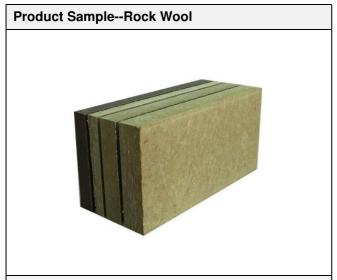


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**Product Sample--Acoustic Panels** 





**Product Sample--Rock Wool** 



**Product Sample--Rubber Foam** 



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### **Section 13: Competitive Advantages**

13.1 Product Group Capacity					
13.1.1 Products Sold (Within12 M	onths)				
Products Name	Quantity		Revenue (USD)		
Glass Wool	15000T		Confidential		
Rock Wool	18000T		Confidential		
Acoustic Panels	300,000m2	2	Confidential		
Rubber Foam	120,000m3	1	Confidential		
Vapor Barrier and Facing	3,000,000m	2	Confidential		
13.1.2 Suppliers Cooperated With	(Within12 Months)				
No. of cooperation suppliers (total)		4			
No. of suppliers (which cooperated	over 2 times)	4			
No. of provinces which cooperation	suppliers belong to	2			
Would the company like to provide	design solution	☐ Yes			
service for integration project?		⊠ No			
If yes, these projects include		N/A			
Would the company like to provide	a total solution for	☐ Yes			
purchasing?		☐ Part,			
		⊠ No			
If yes, please describe it		N/A			
13.1.3 Real Case Description:					
Customer Name		Confidential			
Customer Country			Confidential		
Customer Region			Confidential		
Products Category			Confidential		
Order Value (USD)			Confidential		
Order Processing Process			Confidential		
Customer's Feedback			Confidential		
13.2 Real Case for Lower MOQ	& Lead Time				
Products Name	MOQ (In the last	12 Months)	Shortest Lead Time		
Glass Wool	8T		3Days		
Rock Wool	6T		3Days		
Acoustic Panels	1500m	2	3Days		
Rubber Foam	65m3		3Days		

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Vapor Barrier and Facing 15000m2			3Days
MOQ (In the last 12months)	Less than 10		
	☑ 10-20		
	□ 20-50		
	□ 50-100		
	□ 100-300		
	☐ More than 300		
13.3 Real Case for Large Contract			
Products Name	Order (In the past 12 M	lonths)	Shortest Lead Time
Glass Wool	150T		15Days
Rock Wool	150T		15Days
Acoustic Panels	4500M2		15Days
Rubber Foam	325m3		15Days
Vapor Barrier and Facing	250000M2		15Days
13.4 Overseas after-sales service	capacity		
If yes, what onsite after-sales service	es are included	N/A	
Equipment -installation, maintenance	and other services	☐ Yes	⊠ No
Technical advice		☐ Yes	⊠ No
Personnel training		☐ Yes	⊠ No
Other:		N/A	
Average response time:			
Num			Unit
24			Hours
13.5 After-sales Service Capacity			
Does the company accept small			
order?	□ No		

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### **Section 14: Service Capabilities**

14.1 Experience with Large-scale Procurement Contracts						
Have you had a procurement contract with a Fortune 500						
company?		⊠ No				
Do you have an overseas onsite service center?						
The country/region of you	r overseas service center	N/A				
14.2 Overseas Showro	om					
Do you have an overseas	showroom?	☐ Yes				
		⊠ No				
Country/Region		N/A				
14.3 Offline Trade Show	2 Overseas Showroom you have an overseas showroom?  □ Yes □ No untry/Region N/A  3 Offline Trade Show we you participated in offline trade shows? □ No udeshow name □ EDIFICA 2019 □ Official images from the trade show te attended □ 02/Oct./2019-05/Oct./2019 □ Santiago □ Official images from the trade show					
Have you participated in o	offline trade shows?					
		☐ No				
Tradeshow name	EDIFICA 2019		Official images from the trade show			
Date attended	02/Oct./2019-05/Oct./2019		HEBEI UNITED ENERGY TECH CO., LTD.			
Host Country/Region	Chile Santiago					
Tradeshow name	126th China Import and Expo	rt Fair	Official images from the trade show			
	(Canton Fair)					
Date attended	15/Oct./2019-19/Oct./2019					
Host Country/Region	Other China		TAX TO THE PARTY OF THE PARTY O			

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# **Section 15: Supply Chain Capability**

15.1 Centralized Procurement				
In the past 12 months, have you sold products from at least	⊠ Yes			
three sub-categories?	□ No			
15.2 Overseas Warehouse				
Do you have an overseas warehouse?	☐ Yes			
	⊠ No			
Country/Region	N/A			

-- End of Report --

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